



Tectrade Backup as a Service (BaaS)

Flexible, enterprise-class out-tasking for the backup environment

Managing Data Growth

With the ever growing dependence on computerised systems, there is more importance than ever of ensuring that business data is reliably and recoverably backed up. However, data backup is like an insurance policy; it can appear to be a wasted investment that adds no business value – unless and until disaster strikes.

As data volumes grow and the complexity of the typical IT infrastructure increases, many organisations are seeing rapid growth in the personnel resources they need to commit to backup operations. In addition, there are rising costs of the associated hardware and particularly backup software. With IT budgets under pressure, spending more money on a function that adds no tangible business value may be difficult to justify. What's worse, budgetary and time constraints often make it difficult to achieve consistently high service levels around backup success and backup windows.

Tectrade's Backup as a Service (BaaS) is a flexible, enterprise-class out-tasking solution that removes the need to manage the backup infrastructure, freeing up valuable resources to work on business-critical projects and delivers significant improvements in service levels.

Buy-back Valuable IT Skills

In many organisations backup operations are consuming more time and there are consequently fewer resources for projects that can deliver real business value. Hard pressed administrators may neglect routine maintenance tasks and the performance of the backup environment may start to degrade. In addition, pressure of work and complex, changing environments, may result in poor licence management giving rise to large and unbudgeted software spend.

BaaS includes all the necessary administrative and operations functions around backup. The backup software is included as part of the service on a simple capacity usage basis that can be monitored daily.

At a Glance

All administration and operations are provided as a service.

Improved service levels via a customer defined Backup Catalogue.

Utility based pricing based on capacity of data under protection and number of backup nodes.

Service includes backup software and hardware
Secure data management either on-site or off-site.

Rapid deployment and secure migration of legacy backup data.

Improved Service Levels

BaaS is designed to deliver enterprise-class reliability by using industry leading components from IBM and EMC. Advanced backup agents, typically not widely used by organisations due to cost, are included as a standard feature. Central to Tectrade's service delivery is a Backup Catalogue which sets out the levels of protection relevant to different tiers of data. It defines all backup services provided by the IT department to the business and is a reference point for delivery of these services.

The essence of BaaS is that the customer focus is switched from managing the infrastructure to managing the service levels delivered by the service.

Utility Pricing Model

BaaS uses pay-as-you-go invoicing so you only pay for the servers backed up and the capacity of data under protection. Invoicing can be annual or quarterly and rates remain fixed for the duration of the service agreement. The pricing includes all the components, hardware, software and services and is charged as an operating expense. It may be possible to re-use existing hardware provided it can meet the required performance and capacity criteria.

The pricing model is transparent and combined with trend analysis reports, helps make planning and budgeting easier.

On-Site and Off-Site Managed Options

BaaS is available as an on-site or off-site format.

On-Site

The backup infrastructure and data remains on the customer site and backup operations are managed remotely via a secure link.

Off-Site

Backup operations are managed remotely but the data is transferred to a backup infrastructure located in a hosted data centre.

For more information

Please contact your Tectrade sales representative or visit www.tectrade.com

About Tectrade

- Over 125 customers under management
- Over 4.5Pb of protected data
- Over 6,500 systems monitored daily
- Average backup success of 99%+ for tier 1 servers
- Founded in 1991
- Delivering enterprise-class backup solutions since 1997

