TECTRADE DATA DISCOVERY SERVICE

Tectrade
A CSI GROUP COMPANY

UNDERSTANDING WHAT IS GOING ON

Using a range of network scanning tools and human intelligence (in the form of interviews and questionnaires), Tectrade will collate all the required raw information needed to build an understanding of what is going on with regards to your backup and recovery, and your storage capability.

THE CHALLENGE

Most companies have hybrid infrastructures, comprising internal data centers, private clouds and public cloud services.

Unfortunately, many IT departments don't know exactly what's going on beneath the software and services that run the business. IT leaders aren't always sure if they have too much or too few resources, if they are backed up and recoverable nor are they confident in the optimal environment for each application.

THE SOLUTION

The right mix of technology, human intelligence and processes contained within Tectrade's discovery services provide companies with the right solution; one that provides better visibility throughout the infrastructure reviewing data protection, recovery and advising on optimal cost/ROI and technology management.

The Discovery Report

After analysing the raw information, we will provide output reports showing the current state of your backup, recovery and storage environments, depending what you are interested in understanding. This includes insights such as:

- System overview & capacity
- Backup success rate
- Recovery speed and ability
- Storage configuration
- System performance and response times
- CPU utilization and workload balancing

Each engagement is scoped with our project management team and a dedicated consultant to understand not only the technical challenges but also the business drivers.

Alignment to business objectives

A complete report is delivered with clear steps on how to execute against the findings and recommendations moving forward.

We give indications of how far away you are from meeting your business needs and objectives in relation to backup, recovery and storage infrastructure - and provide helpful top-level suggestions on how you can shift your capability to better meet them.

What follows?

Once you have this top-level understanding of your capability versus your business objectives and the potential gaps, we also offer a data maturity modelling option. This goes much deeper based on the discovery service report outcome and defines the "to be" infrastructure/service landscape compared to the business objectives you are trying to meet.

Once this has been agreed we can work with you to develop a full technology blueprint that ultimately migrates you to the optimal environment irrespective of where you would like your data to reside (on-premise, hosted cloud or hyper-scaler public cloud). We can also make recommendations to ensure your data is protected and recoverable from cyber attacks and our range of managed services can continue to support you 24/7/365 as required, with any of your data protection, recovery or storage needs.

TECTRADE DISCOVERY SERVICE KEY BENEFITS

Understand resource allocation and demand

Detailed understanding of data protection and storage environment to ensure ROI and optimise costs

Forecast your data protection, recovery and storage costs

Improve efficiency by managing assets and utilization

Tectrade's Consulting Expertise

Our consultancy services help clients solve problems and navigate the complexities of defining and prioritising investments in technology. We work hard to understand a client's challenges and work closely to define policies ready for implementation using the Tectrade Data Platform. In this way, our clients can be sure they are deploying the right solution aligned to meet business policy.
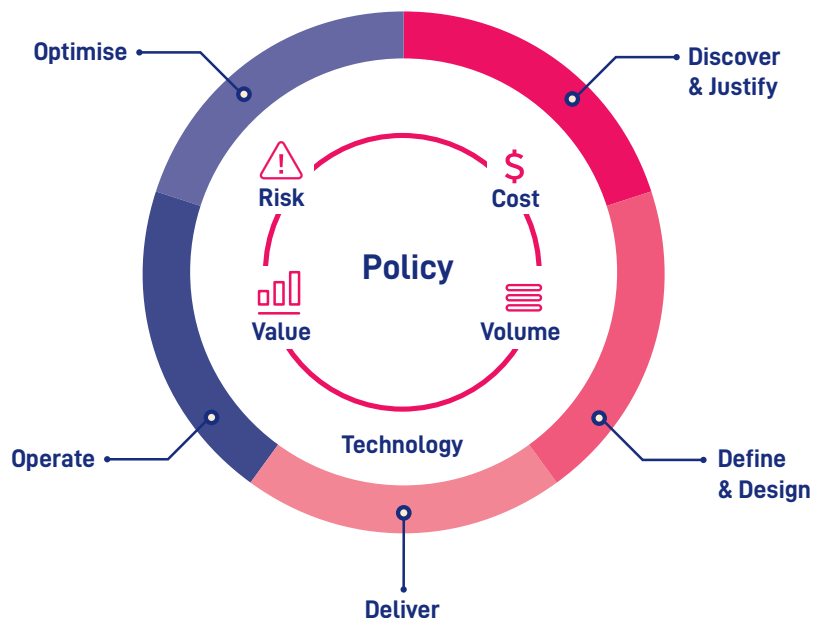
We have a suite of discovery, advisory and architectural services to understand where your business is today, using models to help you define your policy positions, and finally apply tooling and expertise to turn knowledge into tangible outcomes ready for implementation.

Our clients use our consultancy to provide an independent view, benefiting from our heritage in infrastructure technology across multiple vendors.

CSI advisory, discovery and architectural services	CSI Technical Services	CSI monitoring, support and management services

Optimise

Discover & Justify

Risk

Cost

Policy

Value

Volume

Technology

Operate

Define & Design

Deliver

Speak to our experts

Tectrade protect, recover, manage, store and secure petabytes of data for organizations around the world. With decades of experience, certifications in proven enterprise-class technologies, a proven track record with a client list that spans industries and continents, and a relish for tackling new problems, we are confident we can deliver above and beyond your expectations.

Let us help you gain control of your data.