**HELIX STORAGE**

# IMPROVE STORAGE EFFICIENCY AND REDUCE COSTS.

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**TOTAL WORLDWIDE DATA WILL SWELL TO 163ZB BY 2025, 10 TIMES THE AMOUNT TODAY ACCORDING TO IDC. THE MAJORITY OF THIS WILL BE CREATED AND MANAGED BY ENTERPRISES. THIS GROWTH HAS SIGNIFICANT IMPLICATIONS FOR HOW BUSINESSES LIKE YOURS STORE, PROCESS AND PROTECT CRITICAL DATA.**

Your data storage requirements are only ever going to grow, and achieving high performance at an affordable cost while reducing risk is your key objective.

To do this you need to understand your data storage needs, ensuring that you use the most appropriate place to store your data, whether that be for compliance or regulatory reasons or to run your business more efficiently.

Helix Storage, our managed service for storage optimization and management helps you achieve this. We are confident that we can face any challenge however complex the environment, to ensure you have the capacity in storage that you need at a price you want.

Resolve key problems such as:

- Overly complex storage management
- Inability to provide storage performance monitoring or being able to report on actual usage
- Not being able to forecast accurately what storage resources you will need to use in the future
- Identifying resources that are being under utilised and therefore could be reclaimed
- Deploying the right policies around tiering and storage to only purchase storage that is needed

Sound familiar? This is an incredibly common story – one that's currently being lived out every day by many organizations.

So, at Tectrade, we've designed an incredibly versatile solution that takes advantage of powerful technologies and can easily be adapted and sized to suit the specific needs of your business. Here is what we can do...

## Provide comprehensive reporting, monitoring and alerting

Our managed service uses various tools to provide a combination of proactive and preventative monitoring and alerting on your storage infrastructure. This typically provides a 30% improvement in efficiency across your storage environment leading to reduced capacity issues and lower storage costs.

## Detailed analytics on performance and capacity for future planning

How do you predict future capacity? By knowing what your current storage environment is delivering today and what it could deliver in the future. Our managed service provides capacity and performance reviews where we will trend and predict when additional storage resources will be required to meet future demand. This ensures you can get maximum value from your storage infrastructure now and in the future.

## Reduce your costs by reclaiming unused resources

Storage requirements change regularly. Using our pro-active monitoring and alerting means that resource can easily be reclaimed. The visibility and insight provided allows you to identify old or orphaned data for purging and the better forecasting supports smoother purchasing models, helping you to avoid sudden unplanned storage purchases.

## Take away the headache permanently - with Helix Storage Enterprise our storage management service

Proactive support and a fully managed storage management service so the headaches go away. With storage optimization and visibility that provides operational efficiency and cost savings as well as aiding with future planning – all monitored and supported 24 x 7, Helix Storage Enterprise provides a complete storage management solution for your business.

# Helix Storage

Payable annually in advance with annual price corrections based on actual growth.

Service Features:

- Reporting, monitoring and alerting
- Health checks and recommendations
- Management and administration of storage changes to match changing business requirements and policy or upgrades
- Remote administration of the storage environment including firmware updates
- Analytics on performance and capacity
- Day to day case management through agreed SLAs
- Regular service review meetings
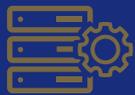
Managed Storage Optimisation

Visibility

Optimised Storage Performance

Proactive Support

Easy cloud migration

10% Cost Reduction Guaranteed

WITH A VARIETY OF SERVICE OFFERINGS AVAILABLE, WE WILL WORK WITH YOU TO ENSURE WE ARE COLLECTIVELY DELIVERING THE  RIGHT SUITE OF STORAGE SERVICES TO MEET YOUR BUSINESS NEEDS.

# Helix Storage Enterprise

Designed to provide end to end remote management of your storage infrastructure with the service consisting of:

- Storage Optimization Visibility – understand storage resource allocation and demand

- Future Proof – explore alternative strategies and compare storage vendors

- Management and Administration - including optional firmware updates

- Analytics – on performance and capacity

- Day to Day Case Management - through agreed SLAs

- Regular Service Reviews

With Helix Storage in place, you can ensure that storage management is simpler than ever before. With our tools in place, we can provide reporting, monitoring and analytics across your entire storage environment.

Tectrade protect, recover, manage, store and secure petabytes of data for organizations on a global basis. With decades of experience, certifications in proven enterprise-class technologies, a proven track record with a customer list that spans industries and continents, and a true desire to solve customer challenges we are confident we can help you meet your needs and deliver above and beyond your expectations.

Let us help you gain control of your storage environment. Request a trial of Helix Storage today.

## Helix Storage Report

Fully managed reporting service consisting of:

- Storage monitoring and alerting

- Biannual Service Reviews

## Helix Storage Base

Provides visibility and insight into your storage environment and enhanced supporting services. The service consists of all of Helix Storage Report plus:

- Access to the Tectrade Service Desk

- Case Management through agreed SLAs

- Health Checks and Recommendations from technical teams

- Regular Service Reviews

## Helix Storage Enterprise

Designed to provide end to end remote management of your storage infrastructure with the service consisting of all of Helix Report and Base plus:

- Management and administration of storage changes to match changing business requirements and policy or upgrades

- Remote administration of the storage environment including firmware updates

- Analytics on performance and capacity

- Proactive day to day monitoring through agreed SLAs

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# How Helix Storage works within your organization

Service Delivery Manager

Account Director

Senior Engineer

Billing Specialist

**Your Service Delivery Team**

**Your Extended Support Team**

**Professional Services**

**You and Your Team**
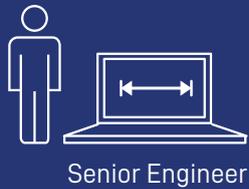
Proactive Alerting
Incident Management
Change Management
Escalation Management

24X7

24/7 Technical Support

3rd Party Vendor Support

Project Management
Migration Services
Security
Performance/Load Testing
Service Transformation

# Tectrade

### A CSI GROUP COMPANY

At Tectrade, we aspire to be the market-leading IT modernization partner for regulated workloads.

We are an IT Managed Services Provider bringing world-class solutions such as Hybrid Multi-Cloud, Cyber Resilience, Data Protection and Storage to our clients' businesses.

Specialists in leading technologies, we underpin mission-critical platforms, modernize and manage complex workloads, and underlying IT architectures.

Our team has rich capabilities with deep technical skills and provide service offerings for production, test and highly available cloud solutions.

**GROW**          **SAVE**          **INNOVATE**          **PROTECT**